



Business

Yes, on the Mississippi Gulf Coast.

BayTech: Remotely Powering the World from the Gulf Coast

With a customer base that includes financials, pharmaceuticals, co-location hosting companies, federal and local governments, and large retail organizations, it's no wonder that Charles Ramsey is as proud of his Long Beach, Mississippi company, Bay Technical Associates, today as he was when he first started his business back in 1976.

Mr. Ramsey originally targeted the purpose of Bay Technical Associates ("BayTech" for short) towards providing federal and government organizations with the equipment necessary for communication and specialized data collection. After just four years of starting his company, Mr. Ramsey expanded its services to include the Data Communications Products division in order to capture the commercial markets segment by using its technology base.

Since then, BayTech's product line has expanded from print-sharers and multi-port controllers to include remote power controls, data acquisition controllers, and data switches, among other highly technical products. BayTech is deeply loyal and devoted to their customers, which is why they provide all of their products with a certified two-year product warranty. Plus, the company offers convenient user-support that is as accessible as a phone call or e-mail.

The uniqueness of BayTech's technology is that it provides a host of support and solutions for a broad range of technology-related environments. A few of the solutions they provide include simple power distribution, remote rebooting of equipment, monitoring the environmental conditions that are around the equipment, monitoring the amount of power that the equipment is using and ensuring that flow of power is steady and correct, and providing console access to servers, switches, routers, power management devices, and other equipment.

Its far-reaching customer base and proven track record of quality make BayTech a true asset to the Coast. Even 32 years since its inception, BayTech has stayed true to its mission to "Excel as a leader in the development of state-of-the-art, cost-effective data communications technology for the management of critical information systems of diverse enterprises."



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